Brazil is a prospering country where a highly capable and competitive workforce can be found.



BRAZIL: OPORTUNITIES AND POTENTIAL

largest economy in the world (World Bank)

most populous country, with about 214 million



Largest economies in the world by GDP (US\$ trillion)

Rank	Country	GDP
1	United States	23.32
2	China	17.73
3	Japan	4.94
4	Germany	4.26
5	India	3.18
12	Brazil	1.61
15	Mexico	1.27
27	Argentina	0.48

Most Populous Countries (million)

Rank	Country	People
1	China	1,412.3
2	India	1,407.5
3	United States	331.8
4	Indonesia	273.7
5	Pakistan	231.4
6	Brazil	214.3
10	Mexico	126.7
29	Colombia	51.5



BRAZILIAN EDUCATION SYSTEM

Big numbers of private and state universities in Brazil



1,327,188 yearly college graduates

2,573 number of universities

TOP 3 UNIVERSITIES AND ACADEMIES OF TECHNOLOGY AND ENGINEERING IN BRAZIL

		University/ Academy	N° students	About
UNIVERSITY	250 200 200 200 200	University of São Paulo (USP)	82,010	Founded in 1934, USP, as the major institution of higher learning and research in Brazil, offers undergraduate and graduate courses in all fields of knowledge.
	UNICAMP	State University of Campinas (Unicamp)	31,199	Founded in 1964, Unicamp offers courses in all fields of knowledge, and it is recognized the best university in Brazil in the areas of Computer Science, Engineering and Technology.
	UF <u>m</u> G	Federal University of Minas Gerais (UFMG)	40,998	Founded in 1927, UFMG offers undergraduate and graduate courses in all fields of knowledge. It is widely recognized as an outstanding center for scientific and innovation.
ACADEMY	I M E	Military Academy of Engineering (IME)	450	Founded in 1792, IME is the oldest and one of the best ranked engineering schools in Brazil. The academy is maintained by the Brazilian Army.
		Aeronautics Academy of Technology (ITA)	2,291	Founded in 1950, ITA is consistently ranked as one of the top engineering schools in Brazil and engages in advanced research in aerospace science and technology.

1.3 million

new college graduates per year in Brazil (2021) 20%

of college graduate students in STEM fields¹





STEM EDUCATION IN BRAZIL



20% of college graduate students in Brazil study in STEM¹ fields

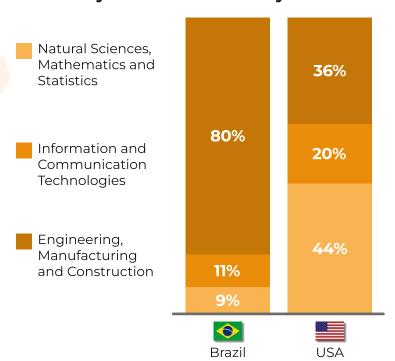


35% of college graduate students in STEM fields are non-white



25% of college graduate students in STEM fields are women

% STEM bachelor's Enrollment by Broad Fields of Study



Top 3 STEM Degrees in Brazil

(thousand)

Rank	Bachelor's degree or equivalent	N° Enrolled Students
1	Civil Engineering	394.1
2	Information Systems	294.1
3	Production Engineering	209.4

N° Enrolled Rank **Technological Students** 1 IT Management 394.1 2 Computer Networks 294.1 3 Internet Systems 209.4

Recognized research

~150,000

of college graduate students (total) in Brazil study Computer Science **or Engineering**, those are the most demanded professionals in 2023

institutions that are helping create new technologies

public and private research academies

business incubators (35% of total in LatAm)

+60 innovation parks (40% of total in LatAm) accelerators (25% of total in LatAm)



¹ Science, technology, engineering and mathematics Source: INEP, OCDE, FGV and LinkedIn | Brought to you by **@snaq.co**

Contact (T) for more info | www.BRQ.com.br



BRAZILIAN STARTUP ECOSSYSTEM

56%

Source: Abstartups, Sling Hub and Snaq Research | Brought to you by @snaq.co

of VC investments in LatAm over the last five years was raised by Brazilian startups

\$ 26 bi

volume raised over the last five years by Brazilian startups (USD)

14,000

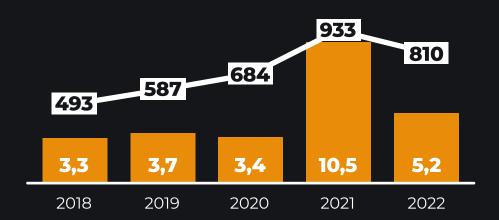
Brazilian startups in 2023

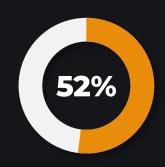
Brazilian startups became unicorns

Investments in Brazil

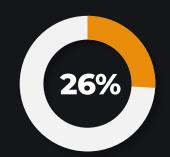
Volume raised per year (USD billion)

─ N° Rounds





offer B2B solutions, and 30% offer B2B2C solutions



in early stage, that raised between \$1 million -\$5 million (USD)

BRAZIL AND ITS POWERFUL UNICORNS

TOP UNICORNS EXITS

Company, industry, status and value raised in IPO (except iFood)



Arco Educação EdTech NASDAQ:ARCE

\$ 194M (2018)



PagSeguro FinTech NYSE:PAGS \$ 2,3B (2018)



Stone FinTech NASDAQ:STNE \$ 1,5B (2018)



Nubank FinTech NYSE:NU \$ 2,6B (2021)



VTEX
RetailTech
NYSE:VTEX
\$ 361M (2021)



iFoodFoodTech
Adquired by
Prosus (2022)

MOST VALUABLE UNICORNS

Company, industry and Post-Money Value (USD billions)



QuintoAndarPropTech
\$5B



C6 Bank FinTech \$5B



Creditas
FinTech
\$5B



Nuvemshop RetailTech \$3B



Wildlife Games \$3B



Loft
PropTech
\$3B